

Attachment 2



# Idaho Dairy Industry Update

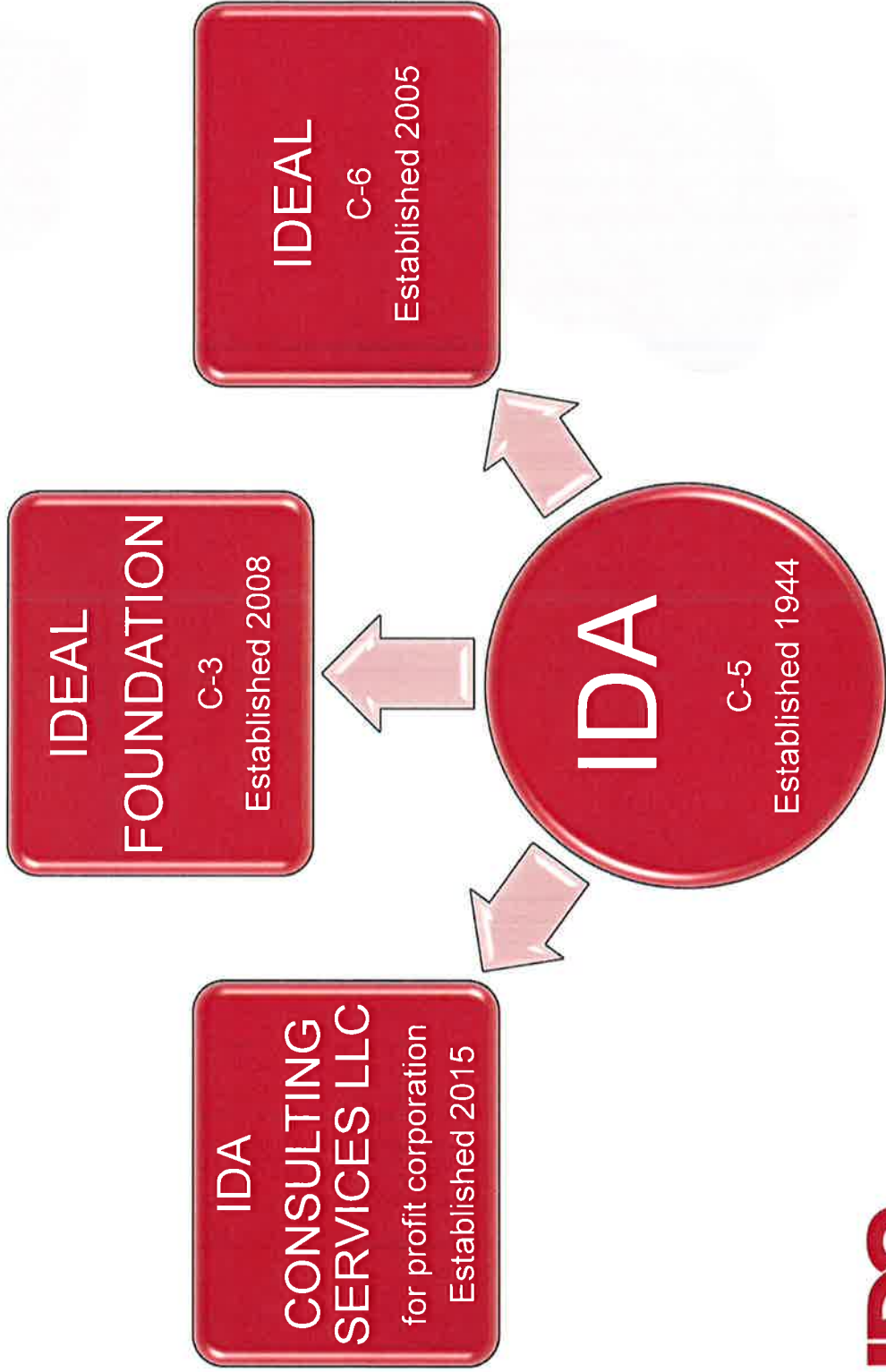
Agricultural Affairs Committees  
March 2016



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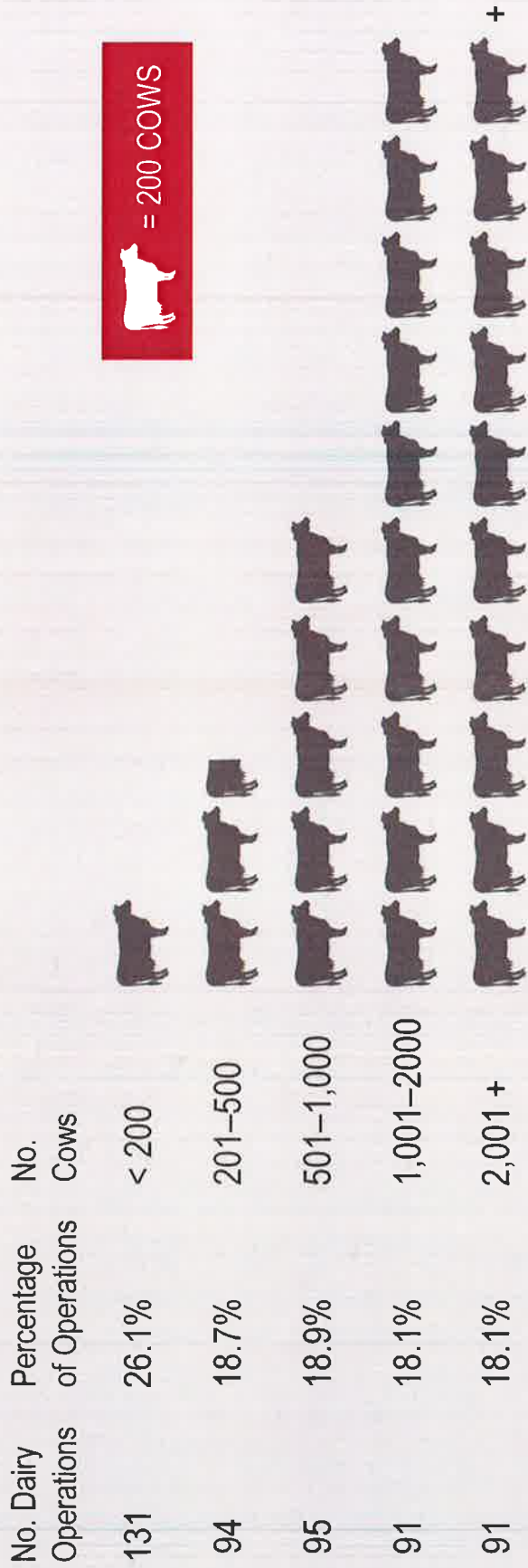
## Idaho Dairymen's Association, Inc.

Protecting Idaho's dairy industry through  
environmental, legal and legislative  
leadership, since 1924



## Idaho Dairy Operation by Size

Numbers provided by ISDA – December 2015

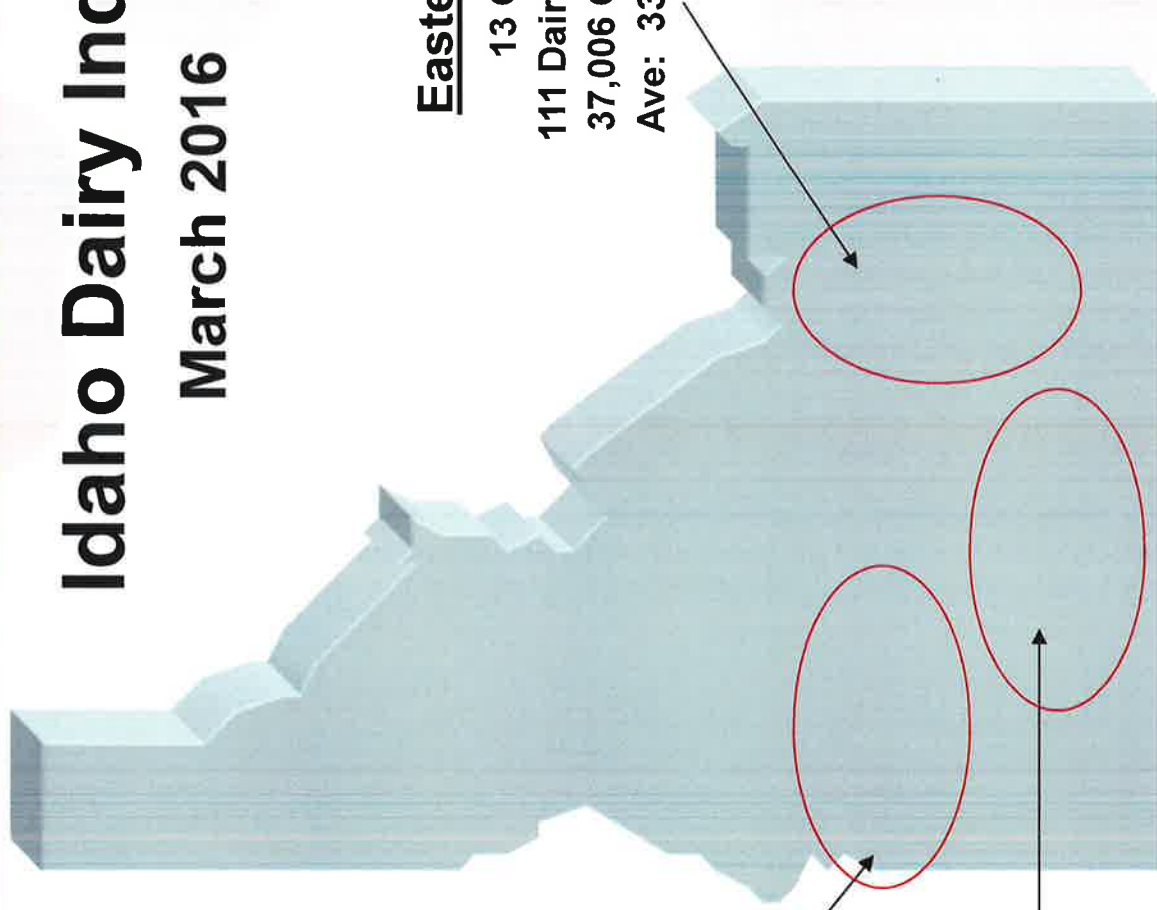


TOTAL DAIRY OPERATIONS: 500

MILK COWS IN IDAHO: 563,292

# Idaho Dairy Industry

March 2016



## Treasure Valley

8 Counties  
95 Dairies 18.9%  
119,483 cows 21.1%  
Ave: 1,258 cows/dairy

## Magic Valley

6 Counties  
296 Dairies 52.4%  
410,122 Cows 72.8%  
Ave: 1,386 cows/dairy

## Eastern Idaho

13 Counties  
111 Dairies 22.1%  
37,006 Cows 6.6%  
Ave: 333 cows/dairy

## Dairying in Idaho - 3<sup>rd</sup> in the Nation

- 1970  
8,500 Dairies  
144,000 cows
- 2003  
774 Dairies  
358,213 cows
- 2016  
502 Dairies  
566,611 cows

# Idaho Milk Production



# Idaho Processing

December 2015

## MAGIC VALLEY

Glanbia Foods, Richfield  
Glanbia Foods, Gooding  
Glandia Foods, Twin Falls  
Jerome Cheese, Jerome  
Darigold, Jerome  
Idaho Milk Products, Jerome  
Cloverleaf Creamery, Buhl  
Chobani, Twin Falls  
Gossner Foods, Heyburn  
High Desert Milk, Burley  
Brewster Cheese, Rupert  
Stoker Wholesale, Burley  
Commercial Creamery, Jerome  
Ballard Cheese, Gooding

## TREASURE VALLEY

Sorrento Lactalis, Nampa  
Darigold, Caldwell  
Darigold, Boise  
MeadowGold, Boise  
Marathon Cheese, Mountain Home

## EASTERN IDAHO

Reed's Dairy, Idaho Falls  
Glanbia Blackfoot Cheese Division,  
Blackfoot  
Nelson Ricks Cheese, Rexburg



# IDA's Commitment to Sustainability

- Social
  - Engaging in the immigration reform and refugee resettlement debates
  - Putting financial and staff resources towards research and joining organizations that are moving the conversation forward
- Environmental
  - Hired Dr. Stephanie Kulesza to be our lead in nutrient management and water quality initiatives
- Economic
  - Continuing to encourage economic development within Idaho through regional organizations
  - The milk is here and waiting for more processing capacity!

## 2016 Dairy Economics Expectations

- Milk prices are currently in the mid \$13's per cwt
  - Expect to see prices drop into the \$12's
  - EU is producing a lot of additional milk in their post quota era
    - Holland's 2015 increases alone equal about a month of Idaho's production
  - New Zealand is only major exporting country with negative production growth
  - Recover is not expected until sometime in 2017
- Feed costs are lower
  - Hay prices are hovering around \$100-\$125/ton
  - Silage prices are expected to be \$28-\$32/ton in the field
  - Grain prices are lower, but basis is still high
- Bottom line: Idaho's average dairy will lose money in 2016